



DEC 2010

CONTENTS

- In the News**
- Supply Chain Initiatives**
- Project Updates**
- Trade and Business**
- Quick Links**

FACTS and STATS

- YTD November, Port Metro Vancouver container traffic for 2010 has surpassed 2009 with 2,306,495 TEUs.
- Coal is up 28.8% so far this year, with 25,262,584 tonnes YTD November.

Visit our website for detailed statistics on all sectors.



IN THE NEWS

On November 23, Robin Silvester, President and CEO, delivered the keynote address to the Vancouver Board of Trade. Read the remarks here: [Leading Generational Change: The Importance of Collaboration.](#)

B.C. announces a new overpass that will improve safety for Delta farm traffic: On December 2, the provincial government announced that construction is underway on a new agricultural overpass at Highway 17 and 28th Avenue that will benefit the Delta farming community. "Port Metro Vancouver is pleased to be the major funder of this new agricultural overpass in Delta. With the recently opened Deltaport Third Berth, safe and convenient access for the local community is a top priority. Today's important infrastructure investment also ensures accessibility for the local farming community," said Robin Silvester, President and Chief Executive Officer, Port Metro Vancouver. "The new overpass will provide a safe and dependable east-west route across Highway 17 and serve as a key link for agricultural traffic, as well as pedestrians, local residents, cyclists and emergency vehicles," said Hon. Shirley Bond, Minister of Transportation and Infrastructure. The project is being delivered by the ministry on behalf of Port Metro Vancouver. The Government of Canada invested \$2.4 million toward this project through the Infrastructure Stimulus Fund. Port Metro Vancouver is contributing \$2.6 million and the Province is investing \$800,000. [Read more.](#)



DEC 2010

The Canadian Chamber of Commerce has released its new white paper: *Strengthening Our Ties: Four Steps Toward a More Successful Canada-U.S. Partnership.* This report examines how Canada's relationship with the United States has become strained in recent years and outlines four areas—trade, regulatory policies, the border, and energy security and the environment—where notable progress has the potential to usher in the next generation of economic growth and prosperity for both countries. A copy of the report can be found [here](#).

Proposed truck licensing system container truck fee: Port Metro Vancouver announced a public comment period in advance of the proposed Truck Licensing System truck fee. Comments will be accepted prior to January 1, 2011. The fee would be in effect for container truck licenses and permits renewed or issued after February 1, 2011. Until now, the Port has paid for the cost of the truck licensing system. The \$300 annual container truck fee would cover Truck Licensing System program costs including the cost of implementation and on-going administration of application review and approval processes, licence/permit violation review and enforcement processes, the Environmental Requirements Program, traffic management, and roadside safety and security. [Read the Trucking Fact Sheet.](#)

Port Metro Vancouver thanks the members of the Deltaport Third Berth Project Community Liaison Committee (DCLC): The Deltaport Third Berth opened in January and has improved efficiency and increased container capacity at Roberts Bank. The DCLC has ensured the voice of the community was heard. Port Metro Vancouver appreciates the hard work of the committee, and their commitment to excellence in the community.



Follow us on Twitter! @PortMetroVan

SUPPLY CHAIN INITIATIVES

Port Metro Vancouver has collaborated with key personnel from the terminals and railways to develop a Gateway Intermodal Integrated Winter Plan for the 2010-2011 winter season. The objective of this integrated plan is to focus on Import rail activity within the Gateway and the approach to be taken for dealing with predictable events, recovery plans for dealing with unpredictable events, communication, and an escalation process in the event issues are not dealt with in a timely manner. [View the winter plan.](#)

[We invite your comments, concerns and suggestions](#) on how to improve the logistics planning process. Look for regular updates on Supply Chain Initiatives in upcoming Port eNewsletters.

PROJECT UPDATES

The Vancouver Fraser Port Authority is seeking proposals for the supply of Maintenance and Technical Support Services for their eight mobile passenger gangways, six located at Canada Place Pier and two located at Ballantyne Pier. The closing date is January 6, 2011 15:00 hrs. [Read the complete RFP.](#)

View the Government of Canada's interactive infrastructure project map: See the map on [Port Metro Vancouver's homepage](#), or visit [Canada's Pacific Gateway website](#).



DEC 2010

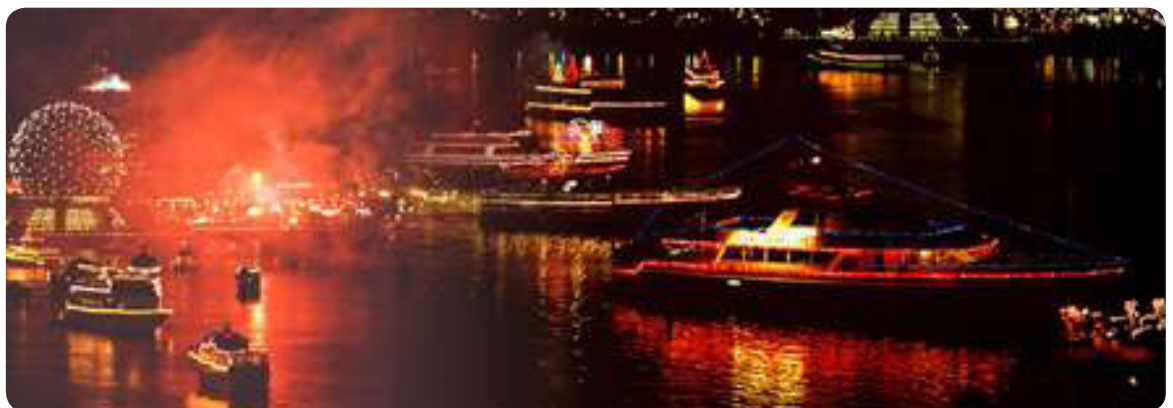
TRADE AND BUSINESS

Westward Shipping Marks 75th Anniversary: Westward Shipping’s business involves total marine transportation in all its aspects. Since 1935 they have continued to expand their service scopes to facilitate the continuing changes in the industry. Nationwide coverage in Canada is provided through Westward’s head office in Vancouver, British Columbia and branch offices in Toronto and Montreal. Out-port areas are serviced through a sub-agency network on both the Pacific and Atlantic seaboards, enabling Westward Shipping to provide a complete range of services throughout Canada in: liner, cargo brokerage, tramp, logistics, tug and barge, and vessel management. Westward Shipping is strongly committed to playing an active role within the port and has senior Executives currently serving on the Board of Directors of the B.C. Maritime Employers Association and the Chamber of Shipping of British Columbia.

Cruise industry shows resiliency during 2010 season; growth expected in 2011: British Columbia’s cruise industry continued to provide significant economic benefits for the province in 2010, contributing \$1.2 billion to the provincial economy and \$43.3 million in business taxes. More than one million revenue passengers visited the Ports of Nanaimo, Prince Rupert, Vancouver and Victoria this year, spending \$149 million within the province. Cruise lines contributed an additional \$320 million in spending. [Read the Cruise BC release.](#)



Customer Service Profile, Raymond Tsow: Port Metro Vancouver is pleased to introduce Raymond Tsow, Senior Property Administrator - Real Estate. Raymond joined the Port in October 1991 as a Property Administrator from Hongkong Bank of Canada (now HSBC) where he worked in the Real Estate and Facilities Management Department. Raymond has been instrumental in the development of several in-house programs including the Port’s [Recreational Waterfront Management Plan](#) and the [Port Filming Guidelines](#), as well as acting as the Port’s film liaison. Raymond has negotiated major terminal leases, including significant rental reviews and property transactions such as exchanges and acquisitions. He is currently involved in various development initiatives in the Burrard Inlet in addition to lease negotiations and property administration which rounds out his role. Raymond earned his Bachelor of Commerce in Urban Land Economics from UBC. For more information on Port’s lands or if you are interested in leasing property, please contact Port Metro Vancouver’s [Real Estate Department](#).



This month at Canada’s Largest Port, the Carol Ships Parade of Lights: The Carol Ships ‘Parade of Lights’ Society began more than 50 years ago with one boat decorated with Christmas lights in Coal Harbour off the Bayshore Inn (now the Westin Bayshore Resort & Marina). On peak evenings, this holiday



DEC 2010

tradition has grown to more than 50 decorated boats, with in excess of 100,000 lights, and carries over 30,000 people during the 20 night festival. Thousands of people in 2009, enjoyed the many community-based shoreside celebrations and Carolship parade. Learn more: <http://www.carolships.org/s/Home.asp>

QUICK LINKS:

- View the [Container Services Berth Window Schedule](#), last updated December 2, 2010.
- Access the Port's [eNewsletter archive](#) for 2010.
- Stay up-to-date with the [Port's latest projects](#).
- Email [Customer Service](#) for Trade or Business Development inquiries, or visit the [Opportunities](#) section of our website for answers to frequently asked questions.

About this Newsletter: Port Metro Vancouver distributes a regular newsletter to commercial users to provide updates, inform port users and promote accountability. To make suggestions or offer feedback, please email us at enewsletter@portmetrovancover.com. This issue was distributed on December 17, 2010.